

Message Text

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PAGE 01 STATE 106838
ORIGIN NEA-10

INFO OCT-01 ISO-00 EB-07 COME-00 CIAE-00 INR-07
NSAE-00 TRSE-00 /025 R

DRAFTED BY NEA/IRN:RWBEALES:MRC
APPROVED BY NEA/IRN:CWNAAS
-----111502Z 016509 /44
R 111431Z MAY 77
FM SECSTATE WASHDC
TO AMEMBASSY TEHRAN

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E.O. 11652: N/A

TAGS: BEXP, IR

SUBJECT: SAR CHESHMEH COPPER REFINERY

REF: TEHRAN 3644

1. SOUTHWIRE CO. REPRESENTATIVE CALLED DEPARTMENT 10 MAY TO ENQUIRE WHETHER WE HAD HAD A REPORT FROM EMBASSY CONCERNING STATUS SOUTHWIRE'S PROPOSAL FOR SAR CHESHMEH COPPER REFINING INSTALLATION.

2. ACCORDING TO COMPANY REPRESENTATIVE, COFER OF SOUTHWIRE TALKED TO ECON/COMM COUNSELOR BREWIN IN IRAN AROUND MAY 1 AND WAS GIVEN ESSENTIALLY THE INFORMATION CNNTAINED REFTEL. COFER REPORTEDLY REQUESTED EMBASSY TO MAKE THREE POINTS TO THE IRANIANS: A) MITSUI/SOUTHWIRE PROPOSAL IS AND HAS ALWAYS BEEN LOWER IN COST THAN KRUPP/MECHIM PROPOSAL; B) CONSULTANTS TO SAR CHESHMEH RATED THE MITSUI/SOUTHWIRE PROPOSAL AHEAD OF THE COMPETITION ON TECHNICAL GROUNDS AND RECOMMENDED SELECTION OF MITSUI/
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SOUTHWIRE; C) SOUTHWIRE WOULD REFUTE THE GOI PUBLICLY IF IT ANNOUNCED, AS IT WAS REPORTEDLY PREPARING TO DO, THAT THE MITSUI/SOUTHWIRE PROPOSAL HAD BEEN REJECTED FOR TECHNICAL INADEQUACY ON A COUPLE OF POINTS.

3. MITSUI REPRESENTATIVE IN IRAN IS NOW, APPARENTLY, ADVISING SOUTHWIRE THAT THEIR PROPOSAL IS NOT RPT NOT

DEAD. FYI. IT MAY TAKE A FURTHER TWO TO THREE MILLION
DOLLAR CUT TO WIN THE CONTRACT, BUT MITSUI MAY BE WILLING
TO TAKE THE CUT. END FYI.

4. WOULD APPRECIATE REPORT ON EMBASSY'S REPRESENTATION
TO GOI OY POINTS CONTAINED PARA 2, SUPRA, IN ORDER THAT
WE MAY PASS SAME TO SOUTHWIRE. CHRISTOPHER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 11-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE106838
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Document Unique ID: 00
Drafter: RWBEALES:MRC
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770166-0038
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770569/aaaachil.tel
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Litigation Codes:
Litigation History:
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Original Previous Classification: n/a
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Review Exemptions: n/a
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Review Release Date: n/a
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Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2560682
Secure: OPEN
Status: NATIVE
Subject: SAR CHESHMEH COPPER REFINERY
TAGS: BEXP, IR
To: TEHRAN
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/85723096-c288-dd11-92da-001cc4696bcc
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